

# Jess Krach

RE/MAX CSI

## Buyer Consultation Goals

- o Consumer Notice
- o Get to know each other
- o Review the sales agreement and answer any questions
- o Evaluate your wants/needs in a home
- o Review a sample cost estimate
- o Set up an automatic MLS search
- o Sign buyer-agency contract
- o Get started! Let's schedule a time to go look at some homes!

## About Me

Now, more than ever, homebuyers and sellers want to make sure they're making the most informed decisions, both in terms of the home that they buy and who they will work with to complete the transaction. As buyers and sellers sort through their options, it will undoubtedly become clear that their interests are best served when done so by a Realtor®.

As a Realtor®, I am a member of the National Association of Realtors® and have pledged to abide by NAR's strict Code of Ethics based on professionalism and the protection of the public. I am held to a higher standard than a regular real estate agent, and my fiduciary responsibility is to my client.

Why should you choose me? I have 11 years experience in various fields of the real estate industry, and I am dedicated to providing the highest level of customer service to you and your family.

Please feel free to check out the reviews from some of my happy clients below and even more on Zillow.

I would be honored to represent you in your next real estate transaction!

Jess Krach



## Client Testimonials

"Jess helped us purchase our first home in 2017 and recently helped us sell that home in 2020 and assisted with the build of our new home. Jess is professional, responsive, and a wonderful realtor."

- July, 2020

"Jess was incredibly knowledgeable, friendly and honest! She was very responsive and always worked with me at my pace. I would definitely recommend Jess to anyone looking for a new home, especially first time homebuyers!"

- March, 2020

"Jess is absolutely awesome. She is very enthusiastic and driven to make things happen. She is friendly and great with anything you may need. She has now represented me twice and both experiences were great. She will be my agent forever."

- May, 2019

"Jess was recommended to us by our lender and was a complete godsend to us as first-time homebuyers. She made the entire process simple, clear, and virtually painless, and stayed on top of every last detail of our home buying process. She is a quick, excellent communicator and was accessible literally 24/7 to us whenever we had thoughts or questions for her. From our very first home tour to our closing date on our dream home in the exact location we wanted, the entire process with Jess took 5 weeks, which was so much shorter than we expected based on everything we had heard from family and friends trying to buy a home in Allegheny County. We can't recommend Jess highly enough to especially first-time homebuyers, she will find you what you're looking for without a doubt and won't rest until it's a done deal! Thank you for everything, Jess!"

- January, 2019

## Client Testimonials

"Jess did a wonderful job in both our buying and selling processes! Her previous experience in the new construction proved extremely helpful when we decided to go that route. Jess was able to sell our townhome within our needed timeframe. Throughout our entire experience, Jess was professional, knowledgeable, and organized. There were no major surprises along the way. She kept us up to date and answered any questions that we had in a timely manner. We would highly recommend Jess if you are planning on buying or selling...or both!"

- September, 2018

"Jess was great to work with. She was very knowledgeable and explained the house buying process in great detail. She went above and beyond to make this a positive experience. I would highly recommend her. She is very professional and is an expert in the real estate profession."

- August, 2018

"We could not have had a better realtor. Her knowledge and experience helped us find the best home for US. She was extremely thorough and communicated to us perfectly what everything meant, every step of the way. She made a high stress situation into a calm, happy time and if there was any hiccups along the way (as there is in any home buying situation, she dealt with it immediately and put us at ease. We came first... our needs came first... and we now have our dream home. She is the perfect realtor for any situation and we would choose her again and again."

- November, 2017

"We met Jess at an open house and were impressed with her knowledge and helpfulness, so we signed with her to find our home. She is a pleasure to work with and goes out of her way to make the process go smoothly."

- October, 2016

### Home Purchase Timeline

#### Let's get started!

- Get pre-approved
- Meet for a buyer consultation
- View homes of interest in the online MLS portal
- Schedule in-person showings

#### You found the one!

- Review market data on comparable homes that have sold in the area
- Review estimated costs
- Review seller's disclosure

#### Offer details!

- Price
- Seller assist, if any
- Hand money
- Closing date
- Inspections/ contingencies and appropriate timeframes to complete
- Home warranties, misc.
- Closing company

#### Next...

- DocuSign offer/all necessary paperwork
- Submit offer

#### Offer accepted!

- Deposit hand money into escrow with RE/MAX CSI
- Loan application/provide all necessary documents
- Schedule inspections
- Shop homeowner's insurance
- Inspections
- Appraisal
- Negotiate repairs, if necessary
- Loan APPROVED!
- Set up utilities
- Final walkthrough
- Closing
- Refer family and friends to Jess!

